



INSTITUTIONAL PRESENTATION

FIDELIS Advisory & Consulting

Approved Accounting Advisory · Organizational Audit · Strategic Advisory

*“We structure businesses to make them
compliant, efficient and finance-ready.”*



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Who we are

1. Identity & positioning

FIDELIS Advisory & Consulting – SARLU (FAC) is a Guinean firm specializing in Approved Accounting Advisory, organizational audit and strategic advisory. We support companies, groups, institutions, projects and investors in their accounting, tax and social compliance, internal structuring, governance, digitalization, CSR/ESG approach and finance readiness.

FAC operates at the intersection of compliance, organization, governance and transformation — combining the rigor of a high-standard professional services firm with a practical, implementation-oriented approach rooted in the realities of the Guinean market.

Name	FIDELIS Advisory & Consulting – SARLU
Acronym	FAC
Commercial signature	FA&C
Premium line	FIDELIS-INTEGRA Solutions (F-IS)
Professional membership	Member of the OECCA of Guinea — PMCA/10/2026
Share capital	GNF 50,000,000
RCCM	GN.TCC.2026.B.03174
NIF	590582979-9T
PO Box	030 BP 15
Registered office	Plaza Platinum, Kipé, Commune de Ratoma, Conakry, Republic of Guinea

Overview

2. The firm at a glance

FAC was founded on a simple conviction: a business becomes durably credible only when it is properly structured. This structuring relies on fundamentals that are too often neglected — the quality of financial information, tax and social compliance, internal organization, clear responsibilities, documented procedures, sound management and the ability to engage with a bank or an investor.

Our practice covers recurring compliance obligations as well as more structuring needs: organizational audit, internal control, drafting of manuals, governance, digitalization, CSR/ESG, financial structuring, business plans and support towards finance readiness. We work with a documented, multi-sector and demanding approach, aligned with applicable professional standards.

We do not limit ourselves to producing figures or filings. We help leaders clarify their organization, formalize their procedures, reduce non-compliance risks, improve their management and increase their credibility with banks, investors, partners and authorities.

Leadership

3. The Founder

Alpha Kabinè KABA — Managing Partner

Alpha Kabinè KABA is the Managing Partner of FAC. An Approved Accountant registered with the OECCA of Guinea under reference PPCA/31/2024, he brings more than 24 years of professional experience acquired in demanding environments, including a multinational company and a local firm operating within the ecosystem of a Big Four.

His practice spans accounting, review work, tax, payroll and social matters, organizational audit, governance, banking support, financial structuring and the management of high-impact, documentation-intensive and transformational engagements. His professional philosophy is straightforward: the most resilient organizations are those that structure themselves before being forced to by a control, a crisis or a financing need.

Role	Managing Partner
Professional reference	Approved Accountant — OECCA PPCA/31/2024
Experience	24+ years
Areas of practice	Accounting · Review · Tax · Payroll & social · Organizational audit · Governance · Financial structuring

What drives us

4. Vision, mission, values & client promise

Our promise

We structure businesses to make them **compliant, efficient and finance-ready**.

Mission

To help organizations become compliant, well-structured, better managed and more resilient — and to develop on solid foundations.

Vision

To build a credible, sustainable and international-ready Guinean firm, recognized for the quality of its deliverables and the trust it inspires.

Our values

Loyalty is the core value of FAC: loyalty to our word, to professional standards, to the quality of our work, to confidentiality and to the best interest of the client.

Value	What it means in practice
Loyalty	Commitment kept, reliability and continuity in the relationship.
Integrity	Honest, transparent and ethical conduct.
Independence	Objective judgment, free from undue influence.
Rigor	Documented work, methodical and verifiable.
Confidentiality	Strict protection of client information.
Excellence	Useful, clear and high-quality deliverables.

What we do

5. Commercial architecture & service lines

FAC operates through six complementary service lines — three under **FA&C** (recurring compliance and operational support) and three under **FIDELIS-INTEGRA Solutions (F-IS)**, our premium line for complex, high-value and transformational engagements.

FA&C 1 — Accounting, Review, Payroll & Social, Training & Staff Secondment

Bookkeeping, periodic review, SYSCOHADA financial statements, regulatory reporting, closing assistance, payroll support, monitoring of social obligations, training, and secondment of accounting, administrative and finance staff.

FA&C 2 — Tax, Payroll & Social Compliance

Tax and social returns, ongoing tax and social advisory, compliance remediation, regulatory watch and filing support.

FA&C 3 — DGI / CNSS & Authorities Assistance

Support with the Tax Authority (DGI) and the Social Security Fund (CNSS), responses to notices, preparation of supporting files, assistance during tax and social audits, and interface with the administrations.

F-IS 1 — Organizational Audit, Diagnostics & Contractual Reviews

Organizational audit, process diagnostics, procedure reviews, internal control, compliance reviews, due diligence, independent contractual reviews and improvement recommendations.

F-IS 2 — Strategic Advisory

360° strategic diagnosis, financial structuring, institutional business plans, financial modelling, banking and investor support, governance, management tools, procedure manuals, local-content frameworks and AML/CFT, compliance reference systems and reporting.

F-IS 3 — CSR, Environment & Digitalization

CSR/ESG diagnostics and policies, digitalization of administrative, accounting and financial processes, digital reporting, process improvement and contribution to sustainable local development.

FIDELIS-INTEGRA Solutions

F-IS is FAC's premium division. It handles engagements where compliance alone is no longer enough: financing, transformation, group structuring, governance, advanced reporting, local-content frameworks, preparation of institutional files and support for complex projects. Typical deliverables include institutional business plans, financial models, banking files, local-content reference systems, transformation action plans and executive dashboards.

How we work

6. Engagement methodology

Our approach follows six sequenced steps, designed to deliver concrete, documented and actionable results.

Step	Purpose
1. Understanding the need	Clarifying the context, objectives and expectations.
2. Initial diagnosis	Assessing the situation, gaps and priorities.
3. Engagement scoping	Defining scope, deliverables, timeline and responsibilities (engagement letter).
4. Documented execution	Carrying out the work with traceable, quality-controlled documentation.
5. Actionable reporting	Delivering clear conclusions, recommendations and decision-oriented outputs.
6. Implementation support	Assisting with roll-out and follow-up of recommendations.

Each engagement targets a concrete outcome: strengthened compliance, clarified processes, better-identified risks, better-documented decisions and an increased ability to engage with institutional and financial partners.

Where we operate

7. Sectors of intervention

FAC works across a broad range of sectors, with the ability to adapt to the regulatory, operational and financial constraints specific to each activity.

Cluster	Sectors
Resources, energy & infrastructure	Mining & natural resources, construction & infrastructure, industry, energy, major projects.
Business & value chain	Agribusiness, trade & distribution, logistics, services.
Regulated & financial services	FinTech, EME, EMF, MFI, regulated gaming, entities subject to specific authorizations.
Impact, communication & innovation	Communication & services, technology, digitalization, startups, investment projects, NGOs and donor-funded projects, public-interest and para-public entities.

Entry points

8. Packaged offers & deliverables

FAC can propose packaged offers according to the client's level of need, without rigidifying the engagement. The formats below are commercial entry points; they remain adaptable to each organization's context. All engagements are **quote-based**.

Offer	For whom	Indicative deliverables
Compliance Essentials	A company seeking a reliable base of recurring compliance.	Bookkeeping/review, tax & social calendar, returns, DGI/CNSS file, periodic reporting.
Steering & Structuring	A company formalizing its organization and controls.	Organizational diagnostic, procedures manual, internal-control matrix, dashboards, training.
Transformation & Finance Readiness	A company preparing financing, growth or investor dialogue.	Institutional business plan, financial model, banking file, governance, CSR/digitalization roadmap.
Staff Secondment & Training	A company needing temporary reinforcement or upskilling.	Staff secondment, closing support, payroll support, targeted training sessions.

Our standards

9. Governance, quality & compliance

FAC works with clear engagement discipline: engagement letter, objective scoping, documented workpapers, structured exchanges, actionable reporting and follow-up of recommendations. We place particular emphasis on professional independence, confidentiality of information and the quality of deliverables.

Our engagements are carried out in accordance with the standards applicable to their nature — notably the revised SYSCOHADA, relevant professional standards, applicable tax and social requirements and, where the context requires it, relevant international standards (IFRS and/or US GAAP).

Our commitments

- Confidentiality and secure handling of information
- Prevention of conflicts of interest and client due diligence
- Quality review of deliverables before transmission
- Secure documentation and archiving
- Clear, useful and actionable outputs

Let's talk

10. Contact

Whether your need concerns accounting, tax or social compliance, an organizational diagnostic, a procedures manual, DGI/CNSS/IGT assistance, a digitalization project, a CSR engagement, a banking file or a local-content or AML/CFT framework, FAC is available for a first structured and confidential discussion.

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FAC — Loyalty, Integrity, Rigor, Excellence.

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